



PRECISION TECHNIC DEFENCE PTY LTD

COMPANY OVERVIEW

Precision Technic Defence provides communications and intelligence support for warfighters. Established in Australia in May 2017, we have supplied integrated systems to the Australian Army's Land 17 project and are currently engaged in the Joint Fires and Situational Awareness projects currently being rolled-out for the dismounted soldier.

Our role is to bring Australian expertise to the experience gained by our Danish parent over more than a decade of providing interoperable systems to military and security agencies in Europe and the United States. By drawing on a network of manufacturers of innovative hardware and advanced service providers, Precision Technic Defence can maintain its principal focus as a systems integrator with unique insight into how communications, information, intelligence, surveillance and reconnaissance elements can be brought together to enhance the probability of success of the soldier in conducting future operations.

UNIQUE VALUE PROPOSITION

Precision Technic Defence is a customer-focused company. According to Mr Whitehouse, "Our agility and independence ensure we can be more capability-driven in responding to ADF requirements, rather than being driven by multiple individual product prescriptives. As such, we prioritise direct interface with troops on the ground to properly document lessons learned from operations." The feedback provided to manufacturers from these activities can either be used as inputs into new product development cycles, or Precision Technic Defence can apply that knowledge to new solutions based on the combination of different sets of manufactured product. Mr Whitehouse says, "This service provides much more value to our customers than the traditional shopfront, which generally sells product straight out of a catalogue. As military operational circumstances continue to rapidly evolve and soldiers more regularly face 'shopfront'-sourced capabilities being deployed against them, it becomes increasingly more important that we carefully listen to what the customer says it wants, and draw on our knowledge of Australian and international supply chains to bring together solutions that can be properly integrated into existing soldier combat ensembles."



OUR ROLE IN HORIZON DEFENCE SYSTEMS

Precision Technic Defence was attracted to join Horizon Defence Systems not only for the opportunity to collaborate with other innovative Australian companies, but also to be able to draw on the resources of the different member organisations to provide more comprehensive capability solutions to defence customers, and especially where local training and related operational support can be readily embedded into the end solution. Mr Whitehouse adds, "We also highly value the fact that the Horizon Defence Systems Alliance is supported by highly-skilled and professional advisers who bring skills such as strategic business opportunity analysis, marketing, communications and media engagement to the table for the benefit of all members."

OUR VISION IN DEFENCE

Rapid developments in augmented reality and next-generation power systems are two technologies that Precision Technic Defence foresees as becoming increasingly important for enhancing the operational capabilities of Australian soldiers. According to Mr Whitehouse, "Developments in these areas are moving rapidly on a global basis, and we are continually working to enhance our ability to deliver solutions across the Australian Defence Force that are based on an intimate understanding of customer requirements."

